

5 Ways Managed Services Benefit Your Business

Why Managed Services?

Have you ever wondered what the fuss is all about when it comes to managed services? Are you considering a managed services provider (MSP) as a part of your business technology plans? Whether you're still wondering if an MSP is right for you, or if you're in the market for your own MSP, we're here to help.

In this eGuide, we'll cover five key benefits an MSP brings to your business and five specific things you should look for in your MSP.

5 Benefits of Managed Services

Technology moves at lightning speed. Keeping up with it is a considerable challenge, even for the largest teams. That particular challenge is exactly where an MSP comes in. A managed services provider offers a significant range of IT support solutions designed to manage and improve your technology while you get back to the business of your business.

Working with an MSP offers a long list of benefits, including:

1

COST SAVINGS

An MSP reduces operational costs and lowers your IT operating expenses, giving you back the financial capital to invest in growing your business.

2

SCALABILITY

With proactive, comprehensive technology support and solutions from your MSP, you don't have to worry about downtime preventing growth.

3

EXPERTISE

Working with an MSP means having direct access to an entire team of technology experts without the burden of paying an in-house team.

4

SECURITY

Managed services offer you the proactive protection that guarantees maximum uptime and minimum risk to your data and systems.

5

COMPLIANCE

If your business relies on specific compliance requirements like HIPAA, PCI and more, an MSP can help keep you aligned with complex requirements.

5 Characteristics of the Right MSP

When you add an MSP to your business, you're not just bringing on an additional service. With the right MSP, you're inviting a long-term partner into your business who is as focused on your success as you are.

Choosing the right MSP is an extremely important process. Start out on the right foot with a business partner who offers a few key characteristics including:

1

GREAT LISTENING SKILLS

A great MSP will take the time to deep dive into your business and your unique needs so that they can offer you a comprehensive set of effective solutions.

2

LONG-TERM COMMITMENT

The right MSP is focused on much more than just signing a contract. Instead, they want to create a long-term relationship focused on your business growth.

3

RELIABILITY

A next-level MSP offers more than just the right support and solutions. They're in your corner, ready to help whenever and wherever you need them.

4

INNOVATIVE SPIRIT

Your MSP should always be thinking of better ways to support your business, and always focused on improving your competitive edge.

5

COMPREHENSIVE SOLUTIONS

Choose an MSP that can deliver managed IT, security, backup and disaster recovery solutions to support every aspect of your technology support.

Don't Let Technology Hold You Back

It's time to stop fighting your way through technology problems and get back to focusing on your business. Let CMIT Solutions of Upper Chesapeake-Columbia help you get there.

About CMIT Solutions of Upper Chesapeake - Columbia

CMIT Solutions provides responsive, professional IT support and technology services for your business, performing regular ongoing maintenance, monitoring, and backups - everything necessary to ensure an efficient, safe, and reliable IT environment. As an IT company in Baltimore, we handle your IT issues and help you relieve the stress your team deals with on a daily basis when it comes to IT. CMIT Solutions considers itself your business's IT partner. We help you maintain and manage information technology, but we do more than that. We're a trusted member of your team and we're there when you need us.

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